

IT

January 12, 2023

CMP	1481
Sensex	59958

### Stock Statistics

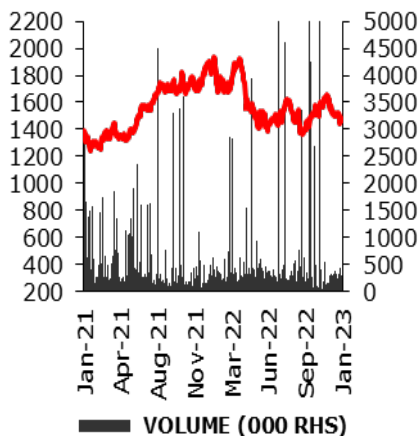
Reuters code	INFY.BO
Bloomberg code	INFO IN

Equity Cap (INR cr)	2086
Face Value (INR)	5
INR / USD	81.3
Market cap (INR cr)	6,19,771
Market cap (USD bn)	76.2
52 Wk High/Low (INR)	1954/1356

### Shareholding Pattern (%) – Sep'22

Promoter	13.1
Foreign Institutional Investor	32.2
MF / FI / UTI / Banks	28.0
Public & Others	25.8
Bodies & Corporate	0.9

2 yr Price and Volume Chart



Analyst

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Infosys

Q3FY23 Result Update

**Positive commentary and highest ever TCV win augurs well**

Infosys has reported 2.4% qoq Top-line growth in CC terms and 2.3% qoq to US\$4659mn in reported terms. Digital revenues contributed 63% to Top-line and grew 4% qoq, while Core revenues de-grew 0.5% qoq in reported terms led by more of cost take out deals (in cc terms even Core revenues grew). In INR terms revenues grew 4.9% qoq to Rs38,318cr.

Infosys witnessed US\$3.3bn TCV of 32 large deal wins (25 of these were from US) in Q3FY23 (v/s US\$2.7bn win in Q2FY23) led by Infosys strength in building industry leading capabilities. 36% of the TCV comprised of net new wins (v/s 54% in Q2). The deal mix comprised 7 large deals from Retail, 6 each in Financial Services and Communications, 5 each in EURS and Manufacturing, 2 in Life Sciences and 1 in Hi-Tech. Region wise 25 in Americas, 5 in Europe and 2 in the ROW. Pipeline of large deals also continued to remain strong.

EBIT margin was flat qoq to 21.5% in Q3FY23 aided by 40bps qoq currency benefit and 70bps qoq benefit from cost optimization including reduction in sub-contracting costs. These benefits were offset by 30bps qoq negative impact from higher SG&A expenses and 80bps qoq impact from lower Utilization and seasonal furloughs impact and higher 3<sup>rd</sup> party costs.

Other Income was up 32% qoq to Rs769cr led by higher Investment income as well as higher Forex gain of Rs189cr (v/s gain of Rs47cr in Q2FY23). Thus, led by strong Top-line growth, stable margins and higher other income, Infosys reported 9.4% qoq spike in PAT to Rs6586cr.

Net additions slowed down to 1,627 employees in Q3 taking total headcount to 3,46,845. LTM voluntary Attrition was down 280bps qoq in Q3 to 24.3% (which is quite positive as this the second quarter of Attrition easing down after 5 consecutive quarters of increase). Attrition figure is expected to go down will further.

Cash & Investments were up down 24% qoq to Rs20,317cr as on Q3FY23, while Debt is NIL. Infosys bought back 31.3mn shares worth Rs4,790cr out of Rs9,300cr at an avg. price of Rs1,531 (compared to maximum Buyback Price of Rs1,850 per share).

### Key Financials (Consolidated – IND AS)

Y/E March (Rs cr)	FY2021	FY2022	FY2023E	FY2024E
<b>Net Sales</b>	<b>1,00,472</b>	<b>1,21,641</b>	<b>1,49,173</b>	<b>1,67,090</b>
% chg	10.7	21.1	22.6	12.0
<b>Net Profit</b>	<b>19,351</b>	<b>22,110</b>	<b>25,035</b>	<b>27,845</b>
% chg	16.6	14.3	13.2	11.2
EBIT Margin (%)	24.5	23.0	21.5	21.7
<b>FDEPS (Rs)</b>	<b>45.5</b>	<b>52.4</b>	<b>59.7</b>	<b>66.4</b>
P/E (x)	22.3	31.6	24.8	22.3
P/BV (x)	5.6	9.2	8.4	8.2
RoE (%)	25.2	29.2	33.7	36.9
RoCE (%)	24.1	25.1	26.6	27.7
EV/Sales (x)	4.0	5.5	4.0	3.6
EV/EBITDA (x)	14.5	21.4	16.5	14.6
Net Debt/Equity	(0.3)	(0.2)	(0.1)	(0.1)

Source: Company & Anvil Research

**Quarterly Financial Statement**

Q3FY23 Consolidated Financial Performance in IND AS								
Y/E March (Rs cr)	Q3FY23	Q2FY23	% chg qoq	Q3FY22	% chg yoy	9MFY23	9MFY22	% chg
<b>Net Revenues</b>	<b>38,318</b>	<b>36,538</b>	<b>4.9</b>	<b>31,867</b>	<b>20.2</b>	<b>1,09,326</b>	<b>89,365</b>	<b>22.3</b>
Cost of Sales	26,700	25,644	4.1	21,727	22.9	77,010	60,890	26.5
- Employee Benefit Expenses	20,272	19,438	4.3	16,355	23.9	58,047	47,328	22.6
- Sub-contractor's cost	3,343	3,694	(9.5)	3,511	(4.8)	10,946	9,019	21.4
- Cost of Software Packages	3,085	2,512	22.8	1,861	65.8	8,017	4,543	76.5
<b>Gross Profit</b>	<b>11,618</b>	<b>10,894</b>	<b>6.6</b>	<b>10,140</b>	<b>14.6</b>	<b>32,316</b>	<b>28,475</b>	<b>13.5</b>
SG&A Expenses	2,251	1,992	13.0	1,757	28.1	6,183	4,829	28.0
- Travel Expenses	360	363	(0.8)	221	62.9	1,099	517	112.6
- Communication Expenses	183	189	(3.2)	147	24.5	542	440	23.2
- Consultancy & Professional Charges	401	439	(8.7)	520	(22.9)	1,296	1,365	(5.1)
- Other Expenses	1,307	1,001	30.6	869	50.4	3,246	2,507	29.5
<b>EBITDA</b>	<b>9,367</b>	<b>8,902</b>	<b>5.2</b>	<b>8,383</b>	<b>11.7</b>	<b>26,133</b>	<b>23,646</b>	<b>10.5</b>
Other Income	769	584	31.7	512	50.2	2,029	1,658	22.4
Finance Cost	80	66	21.2	53	-	202	150	34.7
Depreciation	1,125	1,029	9.3	899	25.1	3,104	2,587	20.0
						-	-	
<b>PBT</b>	<b>8,931</b>	<b>8,391</b>	<b>6.4</b>	<b>7,943</b>	<b>12.4</b>	<b>24,856</b>	<b>22,567</b>	<b>10.1</b>
Share in associate's Profit/(Loss)	-	-	-	-	-	-	-	-
Minority Interest	-	5	(100.0)	13	(100.0)	7	26	-
Write-down of Investment in Associate								
Tax	2,345	2,365	(0.8)	2,121	10.6	6,882	6,116	12.5
						-	-	
<b>Net Income</b>	<b>6,586</b>	<b>6,021</b>	<b>9.4</b>	<b>5,809</b>	<b>13.4</b>	<b>17,967</b>	<b>16,425</b>	<b>9.4</b>
<b>Diluted EPS (Rs)</b>	<b>15.7</b>	<b>14.3</b>	<b>9.5</b>	<b>13.8</b>	<b>13.5</b>	<b>42.8</b>	<b>38.9</b>	<b>10.0</b>
Gross Profit Margin (%)	30.3	29.8	0.5	31.8	(1.5)	29.6	31.9	(2.3)
EBITDA Margin (%)	24.4	24.4	0.1	26.3	(1.9)	23.9	26.5	(2.6)
EBIT Margin (%)	21.5	21.5	(0.0)	23.5	(2.0)	21.1	23.6	(2.5)
Net Profit Margin (%)	17.2	16.5	0.7	18.2	(1.0)	16.4	18.4	(1.9)
Tax rate (%)	26.3	28.2	(1.9)	26.7	(0.4)	27.7	27.1	0.6

Source: Company and Anvil Research

**Key Operational Matrix**

Revenue Mix (In US \$mn)	Q3FY23	Q2FY23	Q3FY22	Chg qoq	Chg yoy
Services	4361	4267	3970	2.2%	9.9%
Products & Platforms	298	288	280	3.3%	6.2%
<b>Total</b>	<b>4659</b>	<b>4555</b>	<b>4,250</b>	<b>2.3%</b>	<b>9.6%</b>

Source: Company and Anvil Research

Change in RPP	Q3FY23	Q2FY23	Q3FY22	Chg qoq	Chg yoy
<b>Revenue Productivity Per Employee (In USD)</b>	54,200	55,500	57,900	-2.3%	-6.4%

Source: Company and Anvil Research

Revenues by offerings (In US \$mn)	Q3FY23	Q2FY23	Q3FY22	Chg qoq	Chg yoy
Digital	2930	2817	2487	4.0%	17.8%
Core	1729	1738	1763	-0.5%	-1.9%
<b>Total</b>	<b>4659</b>	<b>4555</b>	<b>4,250</b>	<b>2.3%</b>	<b>9.6%</b>

Source: Company and Anvil Research; Note: Digital Revenues contributed 63% in Q3FY23 v/s 62% in Q2FY23 and 58.5% in Q3FY22

Geographical split (In US \$mn)	Q3FY23	Q2FY23	Q3FY22	% Chg qoq	% Chg yoy
North America	2,889	2,847	2,627	1.5	10.0
Europe	1,202	1,125	1,058	6.8	13.6
India	112	132	128	(15.4)	(12.3)
Rest of the world	457	451	438	1.3	4.3
<b>Net Revenues</b>	<b>4,659</b>	<b>4,555</b>	<b>4,250</b>	<b>2.3</b>	<b>9.6</b>

Source: Company and Anvil Research

New Vertical Split	Q3FY23	Q2FY23	Q3FY22	% Chg	
	US \$mn	US \$mn	US \$mn	qoq	yoy
Financial Services	1,365	1,389	1,339	(1.7)	2.0
Retail	666	647	616	3.0	8.1
Communication	573	560	531	2.3	7.9
Energy, Utilities, Resources & Services	606	560	497	8.1	21.8
Manufacturing	620	583	480	6.3	29.0
Hi Tech	377	374	344	1.0	9.6
Life sciences	326	305	319	6.9	2.3
Others	126	137	123	(7.9)	2.1
<b>Net Revenues (In US\$mn)</b>	<b>4,659</b>	<b>4,555</b>	<b>4,250</b>	<b>2.3</b>	<b>9.6</b>
<b>Net Revenues (In INR cr)</b>	<b>38,318</b>	<b>36,538</b>	<b>31,867</b>	<b>4.9</b>	<b>20.2</b>

Source: Company and Anvil Research

Growth in Top clients	Q3FY23	Q2FY23	Q3FY22	% Chg qoq	% Chg yoy
<b>Number of Active Clients</b>	<b>1850</b>	<b>1779</b>	<b>1738</b>		
<b>Gross client additions</b>	<b>134</b>	<b>103</b>	<b>111</b>		
<b>Revenues (\$mn)</b>	<b>4,659</b>	<b>4,555</b>	<b>4,250</b>	<b>2.3</b>	<b>9.6</b>
Top 5 client (\$ mn)	610	574	510	6.3	19.7
% of revenues	13.1%	12.6%	12.0%		
Top 10 clients (\$ mn)	955	920	859	3.8	11.3
% of revenues	20.5%	20.2%	20.2%		
Top 25 clients (\$ mn)	1,645	1,608	1,526	2.3	7.8
% of revenues	35.3%	35.3%	35.9%		

Source: Company and Anvil Research

## Outlook

- Infosys average growth in past many quarters had been ahead of peers as it continues to gain market share from peers mainly in Cloud, Data & Analytics areas. Engineering Services, IOT, Supply-chain, Security and Digital Transformation led by Cloud are all expected to witness more spends from clients. And Structural growth for Technology sector is expected to remain strong.
- Mortgage, Investment Banking, Telcos, Hitech and Retail verticals are going through macro-economic challenges and hence would see weakness in spends in near term.

- **Clients spends in E&U and Manufacturing verticals are stable and looking strong in terms of future outlook as well.**
- **Mgmt. expects US recession impact to be moderate compared to that witnessed in Europe. Within Europe there are differences in various markets as compared to US geography. Good traction however is seen in some verticals like E&U, but Hitech and BFSI are not doing well specifically in Europe. Infosys had good focus on Europe in past 18-24 months and hence it expects some good project work continue to happen on those specific projects from Europe, which will keep Europe stable in near term.**
- **Both digital and cloud deals are driving transformation for client, while cost optimization deals are led by automation.**
- Cost efficiency plays everywhere in deals nowadays. Clients are looking at new ways of cost efficiencies in deals to fund even the transformation agenda.
- Clients if have 6-7 IT vendors presently, now on want to narrow it to 1-3 max vendor and Infosys is preferred vendor of choice for them as part of vendor consolidation deals.
- Large deals execution is function of both Digital transformation as well as Cost optimization deals. Some clients are getting impacted by economic environment so from them Infosys has cost optimization deal agenda, while from other clients its transformation work. So, Infosys is working on both such type of deals to deliver better value proposition to its clients.
- **For better Pricing Infosys is trying to work with clients specially for some high-end work that it is doing. As such overall Pricing discounts have come down, which is a positive data point.**
- **With focused usage of AI and ML, Infosys has been able to drive higher level of automation since last many years, which is resulting in consistent growth in its Digital revenues. It is partnering with clients and working more on Open AI spaces, Low code and No code platforms as of now.**
- **Within Meta technology some programs like AR/VR in verticals like Manufacturing, Shopfloor, Education training etc. are seeing steady work happening. These are not yet large programs as work has just started and even if major programs start still client confidentiality will be maintained till such projects start getting mainstream.**
- **Cloud led by Infosys Cobalt offering is doing well and Cloud remains strong part of Infosys portfolio of client deliverables across verticals.** Cloud revenue continued to post healthy growth in Q3. Cobalt is playing key role in helping client decision making more Beta driven.

➤ **Mgmt. Guidance:**

**Taking cognizance of stronger growth and highest ever TCV booking in Q3FY23, as well as strong pipeline of deals as on 9MFY23, Infosys revised upwards its FY23 Top-line growth guidance to 16%-16.5% in constant currency (v/s earlier guided 14-16% CC growth). EBIT margin guidance is maintained in narrow range of 21-22% for FY23 taking cognizance of seasonal weakness in Q4 revenues as well as considering macro-economic concerns.**

**Large freshers hiring done in past few quarters has led to higher bench position, which impacted Utilization severely in Q3FY23 (which was down 189bps qoq at 81.7%). Hence Mgmt. expects to get this bench more productive during FY24 and manage on optimizing additional supply side, which would then help improve Utilization and aid margins.**

**Infosys has already hired 46000 freshers as on 9MFY23 and as earlier guided it maintained to totally hire over 50000 freshers for FY23.**

**Hiring number, Top-line growth and margin guidance for FY24 will be provided in Q4FY23.**

**Thus, we expect Infosys to register CAGR of 17.2% in Top-line over FY2022-24E led by volumes, currency benefit as well as little Pricing benefit. PAT is expected to grow by 12.2% CAGR led by margin pressure in managing supply side constraints amidst inflationary global macro-economic environment. Thus, in INR terms we expect Infosys would register Top-line growth of 22.6% yoy (Growth of 13.3% yoy in USD terms), PAT increase of 13.2% yoy and EPS of Rs59.7 in FY23E. For FY24E, in INR terms we expect Infosys would register Top-line growth of 12% yoy (Growth of 10.2% yoy in USD terms), PAT increase of 11.2% yoy and EPS of Rs66.4.**

Assumptions for Revenue projection	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E
Volume growth	5.5%	7.6%	8.2%	5.3%	22.2%	15.6%	8.1%
Pricing growth	1.5%	0.9%	0.0%	1.0%	-1.7%	-1.2%	2.2%
USD/INR impact	-4.0%	8.6%	1.4%	4.4%	0.5%	8.2%	1.8%
<b>Revenues growth (in INR)</b>	<b>3.0%</b>	<b>17.1%</b>	<b>9.6%</b>	<b>10.8%</b>	<b>21.1%</b>	<b>22.6%</b>	<b>12.0%</b>
<b>Revenues growth (in USD)</b>	<b>7.2%</b>	<b>7.9%</b>	<b>8.3%</b>	<b>6.1%</b>	<b>20.3%</b>	<b>13.3%</b>	<b>10.2%</b>

Source: Company and Anvil Research

<b>P&amp;L (Rs cr)</b>	<b>FY18</b>	<b>FY19</b>	<b>FY20</b>	<b>FY21</b>	<b>FY22</b>	<b>FY23E</b>	<b>FY24E</b>
Net sales	70,522	82,675	90,791	1,00,472	1,21,641	1,49,173	1,67,090
Other income	3,311	2,882	2,803	2,201	2,295	2,630	2,470
<b>Total income</b>	<b>73,833</b>	<b>85,557</b>	<b>93,594</b>	<b>1,02,673</b>	<b>1,23,936</b>	<b>1,51,803</b>	<b>1,69,560</b>
Cost of revenue	<b>45,060</b>	<b>53,901</b>	<b>60,304</b>	<b>66,848</b>	<b>78,522</b>	<b>99,178</b>	<b>1,09,919</b>
Operating Expenses (SG&A)	6,451	7,883	8,220	5,735	11,628	13,661	16,127
<b>Total Operating Costs</b>	<b>51,511</b>	<b>61,784</b>	<b>68,524</b>	<b>72,583</b>	<b>90,150</b>	<b>1,12,839</b>	<b>1,26,046</b>
<b>EBITDA</b>	<b>19011</b>	<b>20891</b>	<b>22267</b>	<b>27889</b>	<b>31491</b>	<b>36334</b>	<b>41044</b>
Finance Cost	-	-	170	195	200	282	320
<b>PBDT</b>	<b>22322</b>	<b>23773</b>	<b>24900</b>	<b>29895</b>	<b>33586</b>	<b>38682</b>	<b>43194</b>
Depreciation	1,863	2,011	2,893	3,267	3,476	4,275	4,790
Reduction in value of Disposable Panaya assets	(118)	(270)	-	-	-	-	-
Excess of carrying amount over recoverables in Panaya & Skava assets	-	(451)	-	-	-	-	-
<b>PBT</b>	<b>20341</b>	<b>21041</b>	<b>22007</b>	<b>26628</b>	<b>30110</b>	<b>34407</b>	<b>38405</b>
Provision for tax	4,241	5,631	5,368	7,205	7,964	9,365	10,555
<b>PAT</b>	<b>16100</b>	<b>15410</b>	<b>16639</b>	<b>19423</b>	<b>22146</b>	<b>25042</b>	<b>27850</b>
Minority interest/extraordinary	-	6.0	45.0	72.0	36.0	7.0	5.0
Write-down of Invest/ Share in P&L of Associate	(71)	-	-	-	-	-	-
<b>Adjusted PAT</b>	<b>16029</b>	<b>15404</b>	<b>16594</b>	<b>19351</b>	<b>22110</b>	<b>25035</b>	<b>27845</b>

Source: Company and Anvil Research; IND AS Format

<b>Balance Sheet (Rs cr)</b>	<b>FY18</b>	<b>FY19</b>	<b>FY20</b>	<b>FY21</b>	<b>FY22</b>	<b>FY23E</b>	<b>FY24E</b>
Equity capital	1,088	2,170	2,122	2,124	2,098	2,098	2,098
Reserve & Surplus	63,836	62,836	63,722	74,658	73,638	72,248	73,408
<b>Net worth</b>	<b>64,924</b>	<b>65,006</b>	<b>65,844</b>	<b>76,782</b>	<b>75,736</b>	<b>74,346</b>	<b>75,506</b>
Total Debt	-	-	-	-	-	-	-
Deferred tax liability & Others	861	1,094	6,068	7,739	8,546	10,546	12,046
<b>Capital Employed</b>	<b>65,785</b>	<b>66,100</b>	<b>71,912</b>	<b>84,521</b>	<b>84,282</b>	<b>84,892</b>	<b>87,552</b>
<b>Goodwill &amp; other intangibles</b>	<b>2,211</b>	<b>3,540</b>	<b>5,286</b>	<b>6,079</b>	<b>6,195</b>	<b>7,495</b>	<b>8,295</b>
Gross block	20,179	22,891	25,641	27,651	29,376	30,526	31,626
Accumulated depreciation	10,063	11,412	13,206	15,091	16,301	17,461	18,631
<b>Net block</b>	<b>10,116</b>	<b>11,479</b>	<b>12,435</b>	<b>12,560</b>	<b>13,075</b>	<b>13,065</b>	<b>12,995</b>
Capital WIP & non-current assets	1,606	1,388	954	922	416	216	116
<b>Total fixed assets</b>	<b>11,722</b>	<b>12,867</b>	<b>13,389</b>	<b>13,482</b>	<b>13,491</b>	<b>13,281</b>	<b>13,111</b>
Other Non-current Assets	8,902	9,447	13,636	15,131	16,151	20,151	23,151
Long-Term Investments	5,756	4,634	4,137	11,863	13,651	12,151	10,651
Short-term Investments	6,407	6,627	4,655	2,342	6,673	9,173	11,173
Deferred Tax asset, net	1,282	1,372	1,744	1,098	1,212	1,142	1,142
Sundry debtors	13,142	14,827	18,487	19,294	22,698	29,006	32,490
<b>Cash &amp; bank</b>	<b>19,818</b>	<b>19,568</b>	<b>18,649</b>	<b>24,714</b>	<b>17,472</b>	<b>10,254</b>	<b>8,800</b>
Current Loan & Advances	10,650	11,856	12,785	14,383	20,342	25,342	30,342
Inventories	-	-	-	-	-	-	-
Sundry creditors	420	440	440	440	440	440	440
Other liabilities	13,193	17,622	19,844	22,712	32,188	41,188	49,188
Provision	492	576	572	713	975	1,475	1,975
<b>Net current assets</b>	<b>29,505</b>	<b>27,613</b>	<b>29,065</b>	<b>34,526</b>	<b>26,909</b>	<b>21,499</b>	<b>20,029</b>
<b>Capital Deployed</b>	<b>65,785</b>	<b>66,100</b>	<b>71,912</b>	<b>84,521</b>	<b>84,282</b>	<b>84,892</b>	<b>87,552</b>

Source: Company and Anvil Research; IND AS Format

Key Ratios	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E
<b>Absolute Growth (%)</b>							
Revenue	3.0	17.2	9.8	10.7	21.1	22.6	12.0
EBITDA	2.2	9.9	6.6	25.2	12.9	15.4	13.0
PAT	11.7	(3.9)	7.7	16.6	14.3	13.2	11.2
<b>Profitability Ratios (%)</b>							
EBIT margins	24.3	22.8	21.2	24.3	22.9	21.3	21.5
PAT margins	22.7	18.6	18.3	19.3	18.2	16.8	16.7
ROCE	22.1	23.3	22.1	24.1	25.1	26.6	27.7
ROIC	31.0	32.2	30.5	33.4	34.0	34.8	37.3
ROA	20.3	18.8	18.1	18.1	18.9	19.7	20.2
ROE	24.7	23.7	25.2	25.2	29.2	33.7	36.9
<b>Valuation Ratio (x)</b>							
P/E (on FDEPS)	28.1	19.0	19.1	22.3	31.6	24.8	22.3
P/CEPS	12.1	16.8	16.4	19.1	27.3	21.2	19.0
P/BV	3.3	4.5	4.8	5.6	9.2	8.4	8.2
Dividend yield (%)	5.3	4.7	3.0	2.1	1.8	2.3	3.7
EV/Sales	2.7	3.2	3.3	4.0	5.5	4.0	3.6
EV/EBITDA	10.0	12.7	13.3	14.5	21.4	16.5	14.6
EV / Total Assets	2.9	3.8	3.9	5.0	7.6	6.3	5.7
<b>Per Share Data (Rs)</b>							
EPS (Basic)	35.5	35.4	39.0	45.6	52.5	59.8	66.5
EPS (fully diluted)	35.5	35.4	38.9	45.5	52.4	59.7	66.4
Cash EPS	82.3	40.1	45.3	53.3	60.6	70.0	77.9
DPS	43.5	26.3	18.3	21.6	30.0	34.6	54.9
Book Value per share	298.4	149.8	155.1	180.7	180.5	177.2	179.9
<b>DUPONT Analysis</b>							
EBIT margin (a)	29.0	26.3	24.4	26.7	24.9	23.3	23.2
Tax retention ratio (b)	0.8	0.7	0.8	0.7	0.7	0.7	0.7
Assets Turnover ©	0.9	1.0	1.0	0.9	1.0	1.2	1.2
<b>ROA (a*b*c)</b>	<b>20.3</b>	<b>18.8</b>	<b>18.1</b>	<b>18.1</b>	<b>18.9</b>	<b>19.7</b>	<b>20.2</b>
Adj. Net Profit/Total Assets (a1)	24.6	21.8	22.1	23.8	25.1	26.2	26.4
Total Assets/Net-worth (b1)	1.0	1.1	1.1	1.1	1.2	1.3	1.4
<b>ROE (a1*b1)</b>	<b>24.7</b>	<b>23.7</b>	<b>25.2</b>	<b>25.2</b>	<b>29.2</b>	<b>33.7</b>	<b>36.9</b>
<b>Liquidity ratios (x)</b>							
Asset Turnover (Gross Block)	3.5	3.6	3.5	3.6	4.1	4.9	5.3
Debtors days	68.0	65.5	74.3	70.1	68.1	71.0	71.0
Creditors days	3.0	2.6	2.3	2.2	1.8	1.4	1.3
Working capital cycle (ex-cash) (days)	50.1	35.5	41.9	35.6	28.3	27.5	24.5
<b>Leverage ratios (x)</b>							
Gross Debt to Equity	-	-	-	-	-	-	-
Net Debt to Equity	(0.3)	(0.3)	(0.3)	(0.3)	(0.2)	(0.1)	(0.1)
Net Debt to EBITDA	(1.0)	(0.9)	(0.8)	(0.9)	(0.6)	(0.3)	(0.2)

Source: Company and Anvil Research

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